



PERSSON INVEST (PI)

Summary in English 2018

Persson Invest

AB Persson Invest is a conglomerate, family owned investment company with its head-office in Östersund, Sweden. Total turnover is 6,5 billion Swedish Crowns (SEK). (620 million EUR, 7200 million USD). The group employs about 1350 people.

Locations in Sweden are from Uppsala/Västerås, in mid-Sweden around Östersund/Umeå and the northernmost part with Gällivare and Kiruna. Located in mid-Norway with the base in Trondheim.

The company was founded in 1932 when Sven Persson started as a Volvo dealer. In 2018 the Volvo dealerships for both cars, trucks and buses represented more than 90% of the turnover.

Other lines of business are; Planing of wood, partly owned sawmill, Real Estate, management of own forests and windmills.

Income Statement

AB Persson Invest - group. (MSEK)

	2018	2017
Operating income		
Net sales	6 461	5 907
Change in inventories of finished goods	-4	29
Other operating income	18	25
	6 475	5 961
Operating expenses		
Raw materials and consumables	-451	-458
Goods for resale	-4 276	-3 875
Other external costs	-454	-414
Personnel costs	-865	-823
Depreciation	-152	-140
	277	251
Result from financial investments		
Financial income	171	143
Financial expenses	-36	-31
	412	363
Taxes	-90	-70
Net profit	322	293
Minority interest		-6

Balance Sheet

AB Persson Invest - group. (MSEK)	2018	2017
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Assets

Intangible assets	29	34
Tangible assets	2 896	2 621
Financial assets	1 817	1 682
Current assets	1 766	1 898
Total assets	6 508	6 235

Equity and liabilities

Shareholders equity	3 050	2 779
Minority share of equity	1	5
Provisions	401	361
Long-term liabilities	440	483
Current liabilities	2 616	2 607
Total equity and liabilities	6 508	6 235

KEY RATIOS

EBIT	277	251
EBITDA	429	392
Return on:		
total capital (%)	7	7
shareholders equity (%)	11	11
capital employed (%)	8	8
Equity ratio (%)	48	45
Net investments (MSEK)	253	1 103
Average number of employees	1 372	1 326

PERSSON INVEST

Dealers for Volvo, Renault and Dacia cars. In some areas also Ford.

Dealers in both Norway and Sweden for Volvo trucks and buses.

Bilbolaget

- 2,7 billion SEK in turnover.
- 500 employees.
- Sales of approx. 5 000 new and 5 000 used cars.
- 45 million liters of gasoline and diesel.

Planing Industry.

WIST Last & Buss

- 3 billion SEK in turnover.
- 690 employees.
- Total sales of approx. 500 new and 400 used trucks and 100 new buses.

Forest Management.

Valbo Trä

- 500 million SEK in turnover.
- 100 employees.

Persson Invest Skog

- 90 million SEK in turnover.
- 5 employees.
- Approx. 260 000 acres - 140 000 hectares - of own forests.

- 1 350 employees and 6,5 billion SEK in turnover.
(approx. 620 million EUR, 700 million USD)

Ekonomipartner

Administration for Bilbolaget
and Wist in Sweden

Real Estate Management.

Persson Invest Fastigheter

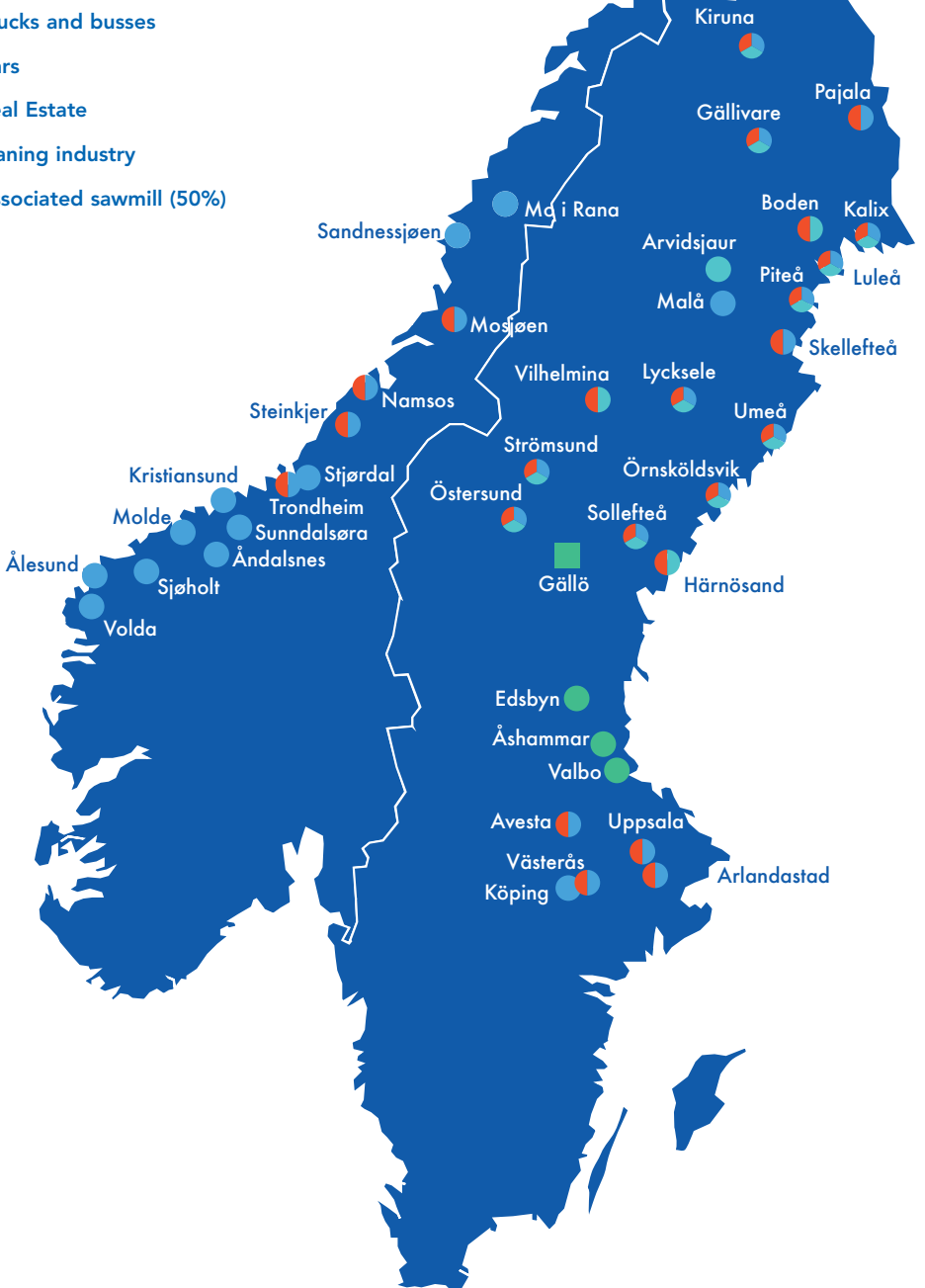
- 200 million SEK in turnover
- 200 000 m² for rent mainly in
the Östersund area.

Associated companies:

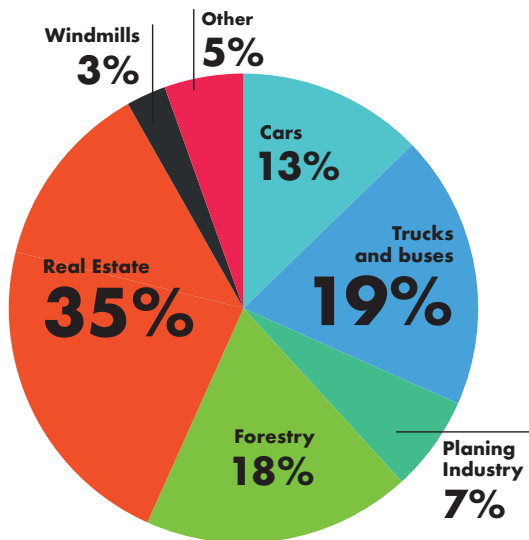
Gällö Timber (sawmill)	50 %
Mullbergs Vindpark (windmills)	50 %

Locations for Persson Invest

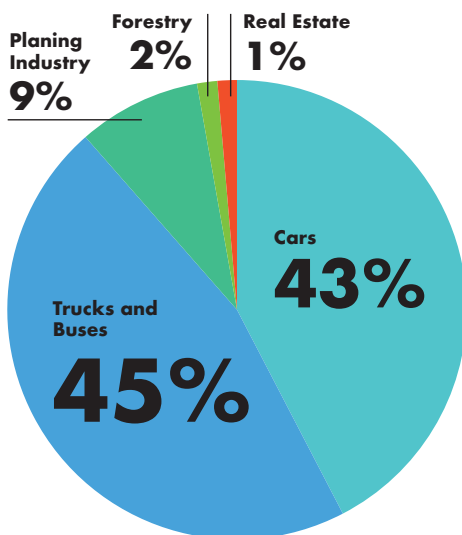
- Trucks and busses
- Cars
- Real Estate
- Planing industry
- Associated sawmill (50%)



Value of the assets according to balance sheet 2018-12-31



Group turnover 2018



PERSSON INVEST 

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